

# HOME EFFICIENCY LOANS

## IMPROVEMENTS TO LOANPAL'S PRODUCT OFFERING



We're making financing home efficiency products faster, simpler, and friendlier than ever and allowing home energy efficiency products to be financed with solar to qualified borrowers. Offer home energy efficiency products to your customers to expand your business, sell more product, increase your margins and broaden your addressable market.

## **COST PER WATT CAPS**

- Solar PV Only remains capped at \$5.50/W
- Solar Ready Improvements and/or Home Energy Efficiency Upgrades cannot exceed 35% of the total loan amount
- Solar PV + Solar Ready Add-Ons and/or Energy Efficiency Improvements are capped at \$8.46/W

Note: Batteries are not included in the Loanpal cost per watt cap calculations

## **PROGRAM STIPULATIONS + FEES**

The cumulative cost of the Home Energy Efficiency Improvements and/or Solar Ready Add-Ons (except for Battery/Energy Storage Systems) may not exceed 35% of the total loan amount

## FINANCEABLE HOME ENERGY EFFICIENCY IMPROVEMENTS

- Smart Home Performance
- HVAC
- LED Lighting
- Windows + Doors
- Water Efficiency
- Landscaping + Turf

Please reference the Loanpal Approved Home Energy Efficiency Product List (attached) to determine what specific products qualify for financing.

### FINANCEABLE SOLAR READY ADD-ONS

- Re-roofing necessary for solar system install
- Necessary landscaping (ex. tree trimming)
- Main Panel Upgrades
- Trenching
- Rafter upgrades
- Generators
- Other additional scope items needed for install and function of the solar system
- Other Energy Efficient items up to 10% of the total loan amount



# APPROVED HOME ENERGY EFFICIENCY PRODUCT LIST

#### **SMART HOME PERFORMANCE**

Insulation

Iceane Plastic, Blanket Batts and Rolls, Concrete Block, Foam Board, Blown In, Spray Foam, Structural Insulated Panels (No Radiant Barrier)

Moisture Control

Air Sealing

Automation

Thermostats

**Duct Sealing** 

Home Energy Audits

Ceiling Fans

Roofing

## **HEATING VENTING & AIR CONDITIONING (HVAC)**

Air Conditioning

Gas / Propane Furnaces

**Heat Pumps** 

**Ductless Mini Splits** 

**Evaporative Coolers** 

**Heating Systems** 

Whole House Fans/Ventilation Systems

**Efficient Boilers** 

Geothermal Heat Pumps

Radiant Floors

## **LED LIGHTING**

LED Bulbs

LED Lighting Tubes

COB LED

Hanging LED Panels

Smart Switches

Recessed Canned Lighting

## **WINDOWS & DOORS**

Vinyl

Wood

Metal

Aluminum

Composite

Skylights

Storm Windows

### **WATER EFFICIENCY**

Leaks

Water-Saving Fixtures

Solar Water Heaters

Solar Thermal Pool Heaters

On-Demand/Tankless Hot Water Heater

**Efficient Water Heaters** 

Pool Pumps

## **LANDSCAPING & TURF**

Artificial Turf

Irrigation Systems

**Smart Water Timers** 

Rain and Soil Moisture Sensors

Rain Barrels

Smart Plants